



INS Engineering & Consulting AG is an independent consulting company in the domain of telecommunications for over 19 years.

We are looking for a new team member for our office at Yverdon-les-Bains.

For this position we are seeking contact to a native French speaking personality with a solid reputation, familiar and at ease in the Romandie ICT community.

Job title

Telecommunication Consultant

Job description, overview

Acting as consultant, you will be responsible for leading our customers' telecommunication projects to success. Our mandates usually cover all main phases as "data collection", "data analysis" and "recommendation" for the decision makers. Afterwards very often you will be negotiating with solution providers followed by guiding and coaching our customer through a transition and roll-out of your recommended solution. You will have the freedom to engineer and consult the best solution for your customers' requirements due to our total independency of products & carriers. INS is mainly active in the domains of wide area data communications, mobile telecommunications as well as fix telephony communications.

You are responsible for the success of your mandates. For continued success you will develop and maintain a professional partnership with your customers also between projects. As part of the **INS** knowledge pool, your peer consultants will support you as well as you are expected to support them.

Also you are expected to offer your expertise during the pre sale phase to our sales professionals.

You will be responsible for maintaining and developing your personal skills by attending training, seminars and courses as applicable.

Required skills

- Several years experience in the design and implementation of both data and voice services and solutions
- Openness and flair for coaching and guiding our customers to their success
- Telecommunication Market knowledge
- Knowledge of data network protocols and standards
- Knowledge of current telecommunication equipment and services
- Negotiation with vendors and carriers
- Verbal and written communication and presentation skill on a technical level, team leader level and management level
- The Telecom Consultant is expected to include technical, organizational, commercial and contractual aspects into suggested solution
- Solid project management skills
- Flexibility, dynamism and openness to alternative approaches
- Fluent in French and English (spoken and written), German is a very welcome asset
- Adaptation to project related working schedules and travel within CH.